



## **Power Originator**

### **Who We Are**

Clean Power Alliance (CPA) is Southern California's locally operated non-profit default electricity provider for 32 communities within Los Angeles and Ventura counties and the 5th largest electricity company in the State of California. We provide clean renewable energy at competitive rates to over three million residents and businesses through approximately one million customer accounts.

### **What You'll Do**

The Power Supply team performs various functions related to the development and management of CPA's energy supply portfolio, including procurement of renewable, carbon free, conventional energy, demand response, and resource adequacy products to contribute toward CPA's target portfolio mix, comply with CPA's hedging strategies, achieve regulatory and legislative targets, and maximize benefits for CPA's customers.



CPA is seeking a motivated and detail-oriented power origination professional to support procurement of CPA's short-term (i.e. terms of 5 years or less) energy products, with a focus on energy hedging and Resource Adequacy products.

### **Who You'll Work With**

The Power Originator will report directly to the Vice President, Power Supply and will work closely with the Power Supply team, middle office division, CPA's third-party scheduling coordinator, in-house and outside counsel, internal functional teams, and CPA's executive leadership to support procurement activities.

### **Commitment to Diversity**

At CPA, we value diversity and are committed to creating an inclusive environment for all employees. We represent a diverse customer base and intend to hire employees that reflect our communities. Clean Power Alliance provides equal employment opportunities to all applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.

### **Culture**

CPA fosters a culture of open communication, responsibility, and intellectual curiosity. As a small team that has quickly built the largest Community Choice Aggregation program in the country, high levels of trust, collaboration, and mission alignment are key factors in success. We value fact-based creativity in our work, accountability with our stakeholders, and promote ethical engagement and diversity with our brand.

## Successful Candidates Must Demonstrate the Following Abilities

- Demonstrate good judgement and integrity.
- Passion for managing and coaching a team of high-performing staff.
- High attention to detail with strong organizational skills.
- Handle multiple priorities to meet deadlines and escalate key issues.
- Work accurately and swiftly under pressure.
- Communicate effectively, orally, and in writing; and the ability to translate complex technical information into non-technical language.
- High tolerance for uncertainty but know how to bring things to resolution.
- Strong work ethic befitting a start-up environment.

## Duties and Responsibilities

- **Procurement:** Conduct procurement solicitations and bilateral negotiations for short and mid-term energy and capacity products (i.e. balance-of-month to 5-year terms), including administering Requests For Offers (RFOs), and evaluating proposals
- **Origination:** Negotiate master agreements (EEI, WSPP), confirmations, and other complex contracts with CPA's counterparties.
- **Hedging:** Working closely with the Middle Office, monitor CPA's short and mid-term exposure to CAISO markets and implement hedging strategies to maximize the value of CPA's power procurement portfolio while minimizing risk.
- **Portfolio Management:** Support the development and ongoing maintenance of tools and systems related to position monitoring. Ensure coordination with CPA's scheduling coordinator, front, mid, and back-office functions.
- **Counterparty Management:** Develop and manage relationships with CPA's key energy suppliers.
- **Market Strategy:** Research and assess market conditions and trends to guide CPA's power procurement strategies. Stay informed of state, local, and federal regulatory policies and actions that impact energy and capacity procurement and emissions reporting. Identify new market and deal structuring opportunities to optimize CPA's procurement activities in the dynamic California market.
- **ERMP Compliance:** Support weekly and monthly Risk Management Team meetings and ensure all procurement activities comply with the ERMP.
- **Regulatory Compliance:** Support preparation of various power supply compliance reports, including Resource Adequacy filings, and external data requests, as needed.
- **Other Duties as Assigned.**

## Qualifications

- Candidates must have a bachelor's degree.
- Five (5) or more years of experience in functions related to contract origination, contract negotiation, contract management, electricity trading/marketing, and/or project management.
- Demonstrate experience, and gas markets, with an established network of contacts with energy suppliers. CCA experience is a plus.
- Experience with energy, capacity, emissions, and/or Master Agreements (EEI, WSPP).
- Experience developing strategies for complex and competitive situations involving multiple variables.
- Experience interacting with state, local, and federal regulatory agencies.

## **Required Skills**

- Energy experience and understanding of how CAISO and California capacity markets operate.
- Excellent organizational, interpersonal, and analytical skills with a high attention to detail.
- Work well with diverse teams and consultants and is highly collaborative.
- Proficient with Microsoft Office Suite (including Excel and PowerPoint) and data visualization tools or related software.
- Experience with data analysis tools such as R, Python and SAS is a plus.

## **Work Location**

This position is eligible for either Hybrid or Remote options. The Hybrid option requires 2-3 assigned days in the Downtown Los Angeles office and includes an enhanced transportation allowance. The Remote option requires in-person attendance at organization or team-wide events 3 times per year for 3-5 days per event.

## **Salary and Benefits**

The salary range for this position is \$120,172 - \$163,049, with exact compensation to be determined by Clean Power Alliance, dependent on experience. Benefits include health care, a 401(k)-like match program, paid vacation, and sick leave. This is not a civil service position; however, all CPA employees are required to submit a Statement of Economic Interests form, also known as the Form 700.

## **How to Apply**

Candidates should visit the [CPA LinkedIn Jobs Page](#) to complete an application.

The start date for the position is as soon as possible and will remain open until filled.