



## Senior Advisor, Rates and Tariffs

### Who We Are

Clean Power Alliance (CPA) is Southern California's locally operated not-for-profit default electricity provider for 32 communities within Los Angeles and Ventura counties and the 5<sup>th</sup> largest electricity company in the State of California. We provide clean renewable energy at competitive rates to over three million residents and businesses through approximately one million customer accounts.

### What You'll Do

CPA uses its market power to advance clean energy goals in a way that adheres to the local priorities of its member agencies. To further this mission, CPA is seeking a motivated and detail-oriented team member to lead its rate setting activities, working closely with the finance, customer programs, and energy procurement divisions of the organization as well as outside technical consultants.

The Senior Advisor, Rates and Tariffs leads CPA's annual rate setting process, analyzes CPA's cost of service, manages rate design and implementation for customer programs, and monitors the rates of CPA's competitors. The position is responsible for coordinating the internal and external information necessary to develop rates and tariffs for a variety of rate products and programs. Strong candidates will have significant rate design experience and proven analytical abilities, be a proactive, big-picture thinker who also has a strong detail-orientation and have demonstrated the ability to work collaboratively with others.

This is a challenging opportunity to play a key role in restructuring Southern California's energy market to rapidly reduce greenhouse gas emissions and provide local choice in energy supply and services.

### Who You'll Work With

The Senior Advisor, Rates and Tariffs will be a part of the Rates and Strategy team under the Chief Operating Officer and will work closely with the finance, customer programs and energy procurement departments of the organization, as well as other staff working on load forecasting, regulatory compliance, and customer engagement.

### Commitment to Diversity

At CPA, we value diversity and are committed to creating an inclusive environment for all employees. We represent a diverse customer base and intend to hire employees that reflect our communities. Clean Power Alliance provides equal employment opportunities to all applicants for employment and prohibits discrimination and harassment of any

type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state, or local laws.

## Culture

CPA fosters a culture of open communication, responsibility, and intellectual curiosity. As a small team that has quickly built the largest Community Choice Aggregation program in the country, high levels of trust, collaboration, and mission alignment are key factors in success. We value fact-based creativity in our work, accountability with our stakeholders, and promote ethical engagement and diversity with our brand.

### **Successful Candidates Must Demonstrate the Following Abilities:**

- High attention to detail with strong organizational skills.
- Strong project management skills.
- Handle multiple priorities to meet deadlines and escalate key issues.
- Work accurately and swiftly under pressure.
- Demonstrate good judgement and integrity.
- Communicate effectively, orally and in writing and can translate complex technical information into non-technical language.
- Have a high tolerance for uncertainty but know how to bring things to resolution.
- Have a strong work ethic befitting a start-up environment.

### Duties and Responsibilities

- **Rate Setting, Rate Design and Implementation:** Lead CPA's annual rate setting effort. This includes designing options for rates that recover CPA's costs, recommending the appropriate rate design for various customer classes and products to CPA's Board of Directors, and coordinating with internal and external stakeholders to implement rates into CPA's billing and tracking systems.
- **Cost of Service Analysis:** Building from CPA's Cost of Service (COS) analysis tools, analyze CPA's COS at the product and customer class level to develop rate design recommendations that balance equitable cost recovery with competitive and other concerns.
- **Competitive Monitoring and Analysis:** Monitor the rates of CPA's competitors and prepare rate comparisons both for internal analysis and for periodic joint rate comparisons that CPA's produces in collaboration with Southern California Edison.
- **Custom Rate and Tariff Design and Analysis for Customer Programs and Strategic Accounts:** Analyze and develop unique rate recommendations to support the development of innovative customer programs and retention of strategic accounts.

- **Net Energy Metering Tariff Management, Analysis and Refinement:** Manage the implementation of CPA's Net Energy Metering tariff (NEM) including managing the annual true up and cash out process, analyzing program costs and benefits, and proposing adjustments to program parameters, as needed.
- **Revenue Estimation and Revenue Forecasting Support:** Support CPA's finance department by providing inputs for revenue forecasting scenario analysis and financial modeling.
- **Management and Board reporting:** Prepare, deliver, and present reports and presentations to management and CPA's Board of Directors and Board Committees.
- **Other Duties as Assigned.**

## **Qualifications**

- BA or BS degree in economics, statistics, information technology or related field, and at least 5 years of increasingly responsible experience in rate development or equivalent.
- Master's Degree is preferred.
- Experience working in electric utility, Community Choice Aggregation, or cleantech program is preferred.
- Ability to sit at a desk and work on a computer for prolonged periods.
- This position will be eligible for either hybrid or remote work options. The hybrid work option will require 2-3 assigned days in the downtown Los Angeles office and includes an enhanced transportation allowance. The remote work option requires in-person attendance at organization or team-wide events 3 times per year for 3-5 days per event with mass transportation reimbursement for travel within Southern California.

## **Required Skills**

- Excellent verbal and written communication skills.
- Excellent interpersonal, negotiation, and conflict resolution skills.
- Excellent organizational skills and attention to detail.
- Expert analytical skills.
- Ability to prioritize tasks and to delegate them when appropriate.
- Ability to act with integrity, professionalism, and confidentiality.
- Proficient with Microsoft Office Suite or related software.
- Proficiency working with SQL and relational databases such as Snowflake, Postgresql and Microsoft Access.

## **Salary and Benefits**

The salary range for this position is \$138,203-\$187,503, with exact compensation to be determined by Clean Power Alliance, dependent on experience. Benefits include health care, a 401(k)-like match program, paid vacation, and sick leave. This is not a civil

service position; however, all CPA employees are required to submit a Statement of Economic Interests form, also known as the Form 700.

### **How to Apply**

Candidates should apply at <https://www.linkedin.com/jobs/view/3154551503>

The start date for the position is as soon as possible and will remain open until filled.