

**CLEAN POWER ALLIANCE of SOUTHERN CALIFORNIA**  
**Fiscal Year 2020/2021 BUDGET**

	<b>FY 2019/20</b>			
	<b>Budget</b>	<b>FY 2020/21</b>	<b>Difference</b>	<b>Difference</b>
	<b>(Amended)</b>	<b>Budget</b>	<b>(\$)</b>	<b>(%)</b>
Revenue - Electricity net	794,725,000	745,942,000	(48,783,000)	-6%
Other revenue	10,000	566,000	556,000	5560%
<b>TOTAL REVENUE</b>	<b>794,735,000</b>	<b>746,508,000</b>	<b>(48,227,000)</b>	<b>-6%</b>
<b>TOTAL ENERGY COSTS</b>	<b>738,943,000</b>	<b>683,946,000</b>	<b>(54,997,000)</b>	<b>-7%</b>
<b>NET ENERGY REVENUE</b>	<b>55,792,000</b>	<b>62,562,000</b>	<b>6,770,000</b>	<b>12%</b>
<b>OPERATING EXPENSES</b>				
Staffing	4,646,000	7,791,000	3,145,000	68%
Technical services	1,677,000	2,752,000	1,075,000	64%
Legal services	1,099,000	1,849,000	750,000	68%
Other services	942,000	1,003,000	61,000	6%
Communications and marketing services	248,000	525,000	277,000	112%
Customer notices and mailing services	400,000	865,000	465,000	116%
Billing data management services	11,930,000	11,881,000	(49,000)	-0.4%
Service fees - SCE	2,215,000	2,315,000	100,000	5%
Customer programs	1,450,000	1,360,000	(90,000)	-6%
Covid-19 Bill Assistance	1,000,000	-	(1,000,000)	n/a
General and administration	757,000	1,325,000	568,000	75%
Occupancy	414,000	516,000	102,000	25%
<b>TOTAL OPERATING EXPENSES</b>	<b>26,778,000</b>	<b>32,182,000</b>	<b>5,404,000</b>	<b>24%</b>
<b>OPERATING INCOME</b>	<b>29,014,000</b>	<b>30,380,000</b>	<b>1,366,000</b>	<b>5%</b>
Finance and interest expense	388,000	298,000	(90,000)	-23%
Depreciation	12,000	176,000	164,000	1367%
<b>TOTAL NON OPERATING EXPENSES</b>	<b>400,000</b>	<b>474,000</b>	<b>74,000</b>	<b>19%</b>
Interest Income	649,000	250,000	(399,000)	-61%
<b>TOTAL NON OPERATING REVENUE</b>	<b>649,000</b>	<b>250,000</b>	<b>(399,000)</b>	<b>-61%</b>
<b>NON OPERATING REVENUE (EXPENSE)</b>	<b>249,000</b>	<b>(224,000)</b>	<b>(473,000)</b>	
<b>CHANGE IN NET POSITION</b>	<b>29,263,000</b>	<b>30,156,000</b>	<b>893,000</b>	<b>3%</b>
NET POSITION BEGINNING OF PERIOD	15,989,000	45,252,000	29,263,000	183%
NET POSITION END OF PERIOD	45,252,000	75,408,000	30,156,000	67%
<i>Other Uses</i>				
Capital Outlay	1,074,000	1,074,000	-	0%
Depreciation	(12,000)	(176,000)	(164,000)	1367%
<b>CHANGE IN FUND BALANCE</b>	<b>28,201,000</b>	<b>29,258,000</b>	<b>1,057,000</b>	<b>4%</b>

*Note: Funds may not sum precisely due to rounding*