



## **MEETING of the Finance Committee of the Clean Power Alliance of Southern California**

**Wednesday, September 25, 2019**

**11:00 a.m.**

**555 W. 5th Street, 35<sup>th</sup> Floor**

**Los Angeles, CA 90013**

*Meetings are accessible to people with disabilities. Individuals who need special assistance or a disability-related modification or accommodation to participate in this meeting, or who have a disability and wish to request an alternative format for the meeting materials, should contact Rigo Garcia, at least two (2) working days before the meeting at [rgarcia@cleanpoweralliance.org](mailto:rgarcia@cleanpoweralliance.org) or (213) 713-5995. Notification in advance of the meeting will enable us to make reasonable arrangements to ensure accessibility to this meeting and the materials related to it.*

***PUBLIC COMMENT POLICY:*** *The General Public Comment item is reserved for persons wishing to address the Committee on any Clean Power Alliance-related matters not on today's agenda. Public comments on matters on today's Consent Agenda and Regular Agenda shall be heard at the time the matter is called. Comments on items on the Consent Agenda are consolidated into one public comment period. As with all public comment, members of the public who wish to address the Committee are requested to complete a speaker's slip and provide it to Clean Power Alliance staff at the beginning of the meeting but no later than immediately prior to the time an agenda item is called.*

*Each speaker is customarily limited to two (2) minutes (in whole minute increments) per agenda item with a cumulative total of five (5) minutes to be allocated between the General Public Comment, the entire Consent Agenda, or individual items in the Regular Agenda. Please refer to Clean Power Alliance Policy No. 8 – Public Comments for more information.*

*In addition, members of the Public are encouraged to submit written comments on any agenda item to [PublicComment@cleanpoweralliance.org](mailto:PublicComment@cleanpoweralliance.org). To enable an opportunity for review, written comments should be submitted at least 72 hours but no later than 24 hours in advance of the noticed Committee meeting date. Any written materials submitted thereafter will be distributed to the Committee at the Committee meeting. Any written submissions must specify the Agenda Item by number, otherwise they will be considered General Public Comment.*

Clean Power Alliance Finance Committee  
September 25, 2019

*Members of the public may also participate in this meeting remotely at the following addresses:*

Beverly Hills City Hall  
4th Floor, Conference Room 4B  
455 N. Rexford Drive, Beverly Hills, CA 90210

Camarillo City Hall  
Executive Conference Room  
601 Carmen Drive, Camarillo, CA 93010

Carson City Hall  
Executive Conference Room  
701 E. Carson Street  
Carson, CA 90745

Rolling Hills Estates City Hall  
4045 Palos Verdes Drive N.  
Rolling Hills Estates, CA 90274

**I. WELCOME & ROLL CALL**

**II. GENERAL PUBLIC COMMENT**

**III. CONSENT AGENDA**

1. Approve minutes from August 28, 2019 Finance Committee Meeting
2. Receive and file July Monthly Financial Dashboard
3. Receive and file September 2019 Risk Management Team Report

**IV. REGULAR AGENDA**

4. Report from the Chief Financial Officer

**V. COMMITTEE MEMBER COMMENTS**

**VI. ADJOURN**

*Public Records: Public records that relate to any item on the open session agenda for a Committee Meeting are available for public inspection. Those records that are distributed less than 72 hours prior to the meeting are available for public inspection at the same time they are distributed to all, or a majority of, the members of the Committee. The Board has designated Clean Power Alliance, 555 W. 5th Street, 35th Floor, Los Angeles, CA 90013, as the location where those public records will be available for inspection. The documents are also available online at [www.cleanpoweralliance.org](http://www.cleanpoweralliance.org).*

MEETING of the Finance Committee of the  
 Clean Power Alliance of Southern California  
 Wednesday, August 28, 2019, 11:00 a.m.

**MINUTES**

*555 W. 5th Street, 35<sup>TH</sup> Floor  
 Los Angeles, CA 90013*

*Camarillo City Hall  
 601 Carmen Drive, Camarillo, CA 93010*

*Beverly Hills City Hall  
 4th Floor, Conference Room 4B  
 455 N. Rexford Drive, Beverly Hills, CA  
 90210*

*Rolling Hills Estates City Hall  
 4045 Palos Verdes Drive N., Rolling Hills  
 Estates, CA 90274*

*Carson City Hall  
 Executive Conference Room  
 701 E. Carson Street  
 Carson, CA 90745*

**I. WELCOME & ROLL CALL**

Chair Julian Gold called the meeting to order and the Interim Board Secretary Christian Cruz conducted roll call.

<b>Roll Call</b>			
<b>Beverly Hills</b>	Julian Gold	Committee Chair	Remote
<b>Camarillo</b>	Tony Trembley	Committee Member	Remote
<b>Carson</b>	Reata Kulcsar	Committee Member	Remote
<b>Rolling Hills Estates</b>	Steve Zuckerman	Committee Member	Remote
<b>Santa Monica</b>	Pam O'Connor	Committee Member	Absent

**II. GENERAL PUBLIC COMMENT**

There were no general public comments.

**III. CONSENT AGENDA**

1. Approved Minutes from July 9, 2019 Finance Committee Meeting
2. Received and filed May 2019 Monthly Financial Dashboard
3. Received and filed July and August 2019 Risk Management Team Report

**Motion:** Committee Member Kulcsar, Carson

**Second:** Committee Member Zuckerman, Rolling Hills Estates

**Vote:** Items 1 through 3 were approved as amended noting the correction of the Carson remote location room number in the minutes by a unanimous roll call vote.

#### IV. REGULAR AGENDA

4. Received report from the Chief Financial Officer

David McNeil, Chief Financial Officer, reported that CPA has paid off the balance of its outstanding line of credit. Mr. McNeil also stated that CPA has approximately \$5 million in cash and it is expected that CPA will continue to generate cash through much of the fall. Additionally, Mr. McNeil highlighted that CPA is continuing to recruit for a Controller. Mr. McNeil also noted that the audit process is now underway, and staff is continuing to work on the year-end closing financials. At this time, the financial results for the year look positive, however, the cooler summer weather has led to lower revenues.

Committee Member Trembly asked if the lower revenues had anything to do with the changes to the Time-of-Use (TOU) standards, as it pertained to the subset customer issue. Matt Langer, Chief Operating Officer, stated that is not the issue, but rather the financial impact arises from the recent cooler weather.

Committee Member Kulcsar asked if CPA will see another influx of cash coming in because of the delayed billing issue. Ted Bardacke, Executive Director, highlighted that cash from delayed billing will be coming in within the next month or so.

Committee Member Zuckerman asked if the Committee can receive a more current dashboard if we were to reschedule the Committee meeting dates. Mr. Bardacke highlighted that the Committee is scheduled for the fourth week of the month and it would be difficult to schedule it later and would cause the Committee to be out of alignment with the Board meeting.

Mr. McNeil reported that the auditor will provide its results to the Committee in October. Chair Gold requested that CPA schedule a longer meeting for October, and the Committee members preferred that the October Committee meeting start at 10:30AM.

There were no public comments on this item. This item was for informational purposes only.

5. Received Staff Update on SCE Rate Changes and CPA Response

David McNeil, Chief Financial Officer, highlighted that at the end of July, SCE implemented its General Rate Case (GRC) rate changes, which impacted a host of charges and the PCIA. Because rates will be going down across the board, staff thought it would be prudent to ensure our financial strength and adjust our rates to maintain the Board-approved comparison ranges that existed at the beginning of June. This would result in an increase of \$4-5 million of revenue over the balance of 2019. Staff is requesting the Committee provide input on this rate adjustment prior to the rate adjustment being put before the Board in September. Matt Langer, Chief Operating Officer, clarified that the proposed CPA rate changes would still result in a 1% savings at the Lean Power tier (36% renewable) and would put the Clean Power tier (50% renewable) at parity with SCE rates.

Committee Member Kulcsar asked if staff could utilize the bar graph with the breakdown of the PCIA, delivery, and generation, for the Board presentation. Additionally, Committee Member Kulcsar requested further information on the how CPA arrived at certain numbers on the comparison chart. Staff agreed to provide more detail on the specifics. Committee Member Kulcsar also asked how this rate change will affect our PCIA. Mr. McNeil clarified that CPA customers pay the PCIA charge directly to SCE, the charge has come down slightly, that the rate change would add to the generation charge on the CPA side. Ted Bardacke, Executive Director, also highlighted that CPA, over the past year, has been setting rates in conjunction with SCE rate changes. This is the first time CPA has had a significant amount of time to analyze the recent SCE rate change, and staff's intention to do a more in-depth analysis moving forward that allows Committees, such as Finance to provide input and feedback prior to implementing a corresponding CPA rate change.

Chair Gold requested that in the future, if possible, to bring any rate change proposal to the Finance Committee prior to the Executive Committee so any input or feedback help inform the Executive Committee prior to any action they might take. The Committee came to a consensus on the staff proposal to have a small CPA generation rate adjustment (between one and two tenths of a cent per kwh) such that the decrease in customer bills is the same for CPA and SCE, maintaining the same rate comparisons that were adopted by the Board in June.

6. Reviewed and provided input on Proposed Changes to CPA Policy No. 7 – Net Energy Metering (NEM) Service to Address Unclaimed Funds

David McNeil, Chief Operating Officer, provided a brief overview of the updated NEM policy. Mr. McNeil highlighted, that under CPA's current NEM policy, customers get a yearly cash out, if they have excess generation. For CPA, the first cash out will occur in May 2020. The policy also allows for payments to NEM customers who leave service from CPA. To date, approximately 400 of these payments have been processed. Of these payments, a few checks have been returned un-cashed. As an administrative change to the policy, CPA is looking for direction on what to do with these un-cashed checks. CPA checks expire 90 days after issuance, however, customers can still come back and request their payment at a later date and CPA would issue them a new check. Mr. McNeil clarified that the unclaimed money will not be included as revenue, and it will sit as a liability on the balance sheet.

Committee Member Zuckerman asked if the money should remain as a liability indefinitely or should there be a one- or two-year sunset, at which time it comes off as liability. Mr. McNeil stated that the organization could consider that. However, there could be a fairness issue, which could be caused by imposing a deadline. Additionally, the amount of the liability will not be financially material for a long period time. At which time, if it becomes financially material the Committee and Board can revisit this policy.

Committee Member Kulcsar asked if there were any fees associated with the checks not being cashed. Mr. McNeil clarified that CPA does not incur any fees associated with an un-cashed check. Committee Member Zuckerman asked if we should contact customers by phone or email. Mr. McNeil stated that we could consider this, but this would impose an administrative burden and the amount of the returned checks (on average less than \$20) is small. The Committee agreed with this assessment.

The Committee came to a consensus on the proposed updates to the NEM policy, which would clarify that: i) checks will be mailed to addresses on file; ii) checks expire after 90 days; and iii) former customers eligible to receive NEM cash out checks may request the reissuance of an expired or returned check at any time.

**V. COMMITTEE MEMBER COMMENTS**

Committee Member Zuckerman commented on the May dashboard and highlighted there was an increase over anticipated energy costs, and he asked staff to clarify. Mr. McNeil clarified that it was a timing on when CPA incurred costs related to renewable energy product attributes.

**VI. ADJOURNED**

Chair Gold adjourned the meeting.





### Financial Dashboard

**YTD July 2019**

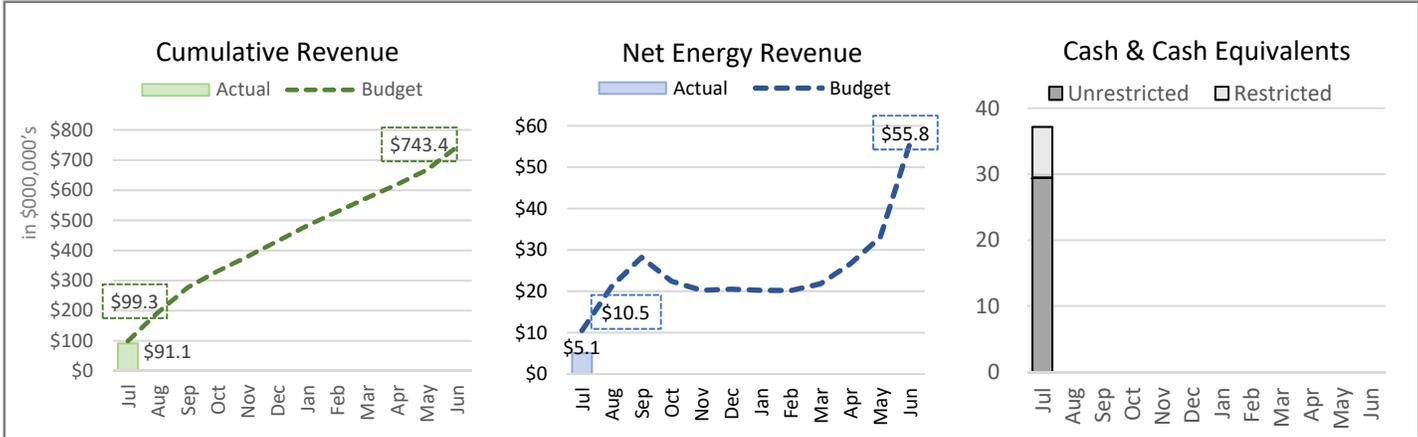
Active Accounts  
**1,044,000**

Opt-Out %  
**4.5%**

YTD Sales Volume  
**1,221 GWh**

Summary of Financial Results								
in \$000,000's	July				Year-to-Date			
	Actual	Budget	Variance	%	Actual	Budget	Variance	%
Energy Revenues	\$91.1	\$99.3	-\$8.2	-8%	91.1	99.3	-8.2	-8%
Cost of Energy	\$86.0	\$88.8	-\$2.7	-3%	86.0	88.8	-2.7	-3%
Net Energy Revenue	\$5.1	\$10.5	-\$5.4	-52%	5.1	10.5	-5.4	-52%
Operating Expenditures	\$1.8	\$2.3	-\$0.5	-21%	1.8	2.3	-0.5	-22%
Net Income	\$3.3	\$8.3	-\$5.0	-60%	3.3	8.3	-5.0	-60%

- CPA recorded results for the period that were at the low end of expectations. July results were impacted by cooler than normal weather and low spot market energy prices. July weather and market prices were low probability events and management view July results as a stress case in which the organization performed well. Expenditures remain within authorized budget limits.
- For year-to-date:
  - Revenues of \$91.1 million were 8% below budgeted revenues.
  - Cost of energy of \$86 million were 3% below budgeted energy costs.
  - Operating expenditures of \$1.8 million were 19% lower than budgeted primarily due to lower than budgeted staffing, legal services, and Data & SCE service fees.
  - Net income of \$3.3M was \$5 million below than budgeted net income of \$8.3M.
  - Management believes that available liquidity and bank lines of credit are sufficient for CPA to continue to meet its obligations.



**Definitions:**

Accounts: Active Accounts represent customer accounts of active customers served by CPA  
 Opt-out %: Customer accounts opted out divided by eligible CPA accounts  
 YTD Sales Volume: Year to date sales volume represents the amount of energy (in gigawatt hours) sold to retail customers  
 Revenues: Retail energy sales less allowance for doubtful accounts  
 Cost of energy: Cost of energy includes direct costs incurred to serve CPA's load  
 Operating expenditures: Operating expenditures include general, administrative, consulting, payroll and other costs required to fund operations  
 Net income: Net income represents the difference between revenues and expenditures before depreciation and capital expenditures  
 Cash and Cash Equivalents: Includes cash held as bank deposits.  
 Year to date (YTD): Represents the fiscal period beginning July 1, 2018





## Staff Report – Agenda Item 3

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**To:** Clean Power Alliance (CPA) Finance Committee  
**From:** Matthew Langer, Chief Operating Officer  
**Approved by:** Ted Bardacke, Executive Director  
**Subject:** September 2019 Risk Management Team Report  
**Date:** September 25, 2019

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### **KEY ACTIONS**

- Reviewed summer energy market conditions to date, noting mild weather has led to low load and energy prices across the western United States.
- Reviewed Resource Adequacy (RA) position and decided to take no new action until final RA requirements are issued by the California Public Utilities Commission (CPUC) at the end of September.
- Reviewed Renewables Portfolio Standard (RPS) position and approved transactions for the balance of 2019.

### **POLICY COMPLIANCE**

No new policy compliance issues to report for September.





## Staff Report – Agenda Item 4

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**To:** Clean Power Alliance (CPA) Finance Committee  
**From:** David McNeil, Chief Financial Officer  
**Subject:** Report from the Chief Financial Officer  
**Date:** September 25, 2019

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The Chief Financial Officer will provide an oral report updating the Finance Committee on the following items:

- CPA's collections policy development
- Controller recruitment
- Borrowing and treasury operations
- Financial performance
- Banking agreement
- FY 2018/19 audit